

**SUSQUEHANNA VALLEY MUSICIANS LOCAL 294**

**Lancaster, PA AMERICAN FEDERATION OF**

**MUSICIANS ARTICLE VII – MINIMUM Wage Scale**

**Effective January 30, 2024**

(All wages and percentages listed pertain to minimum scale rates only)

**SECTION 1. MUSICAL ENGAGEMENTS**

(Dances, Dinners, Banquets, Receptions, Entertaining Units, etc.)

A. Three hours or less per musician . . . . .	\$ 45.00
1. 1. Each additional hour or less	\$20.00
2. 2. Leader + 100%	
B. B. Single one hour or less	\$40.00
C. C. Single each additional hour or less	\$20.00
D. D. Shows in conjunction with above jobs:	
1. 1. Playing rehearsals per musician ½ hour or less	\$10.00
2. 2. Non-playing rehearsals per musician ½ hour or less	\$8.00
3. E. Travel time negotiable	
4. F. Moving or relocating time during job is not construed as any part of intermission time	
5. G. Intermission of 15 minutes aggregate per hour	

**SECTION 2. SYMPHONY ORCHESTRA**

1. A. Performance	
2. 1. Principal musician	\$43.00
3. 2. Other musicians	\$37.00
4. B. Rehearsal up to 2 ½ hours including 15 minute break . . . . .	Same
5. C. Rehearsal overtime all chairs each ½ hour or less	\$8.00
6. D. Concertmaster +50% principal rate	
7. E. Conductor +100% principal rate	
8. F. Second concert immediately following first not more than 3 hours including intermission: base pay as above +50%	

**SECTION 3 POPS ORCHESTRA**

1. A. Performance per musician	\$25.00
2. 1. Soloist add	\$10.00
3. B. Rehearsal 2 ½ hour maximum including 15 minute break	
4. 1. Day of concert	\$20.00
5. 2. Any other day	\$25.00
6. C. Leader/Conductor +100%	
7. D. Manager +50%	
8. E. Librarian +50%	
9. F. Concertmaster +50%	
10. G. Cartage fee for each performance	\$35.00

#### A. SECTION 4 CONCERT AND SYMPHONIC BANDS

1. A. Performance 2 ½ hours or less per musician	\$25.00
2. 1.Overtime one hour or less	\$10.00
3. 2. Soloist add	\$10.00
4. B. Parade per musician	\$30.00
5. C. Leader/Conductor +200%	
6. D. Manager +100%	
7. E. Librarian +100%	
8. F. Cartage fee for each performance	\$35.00

#### SECTION 5 MUSICAL SHOWS AND THEATER JOBS

1. A. Performance per musician	\$32.00
2. B. Rehearsals per hour: minimum call 3 hours with 10 minute break per hour	\$8.00
3. C. Leader/Conductor	
4. 1. All rehearsals and performances with orchestra +100%	
5. 2. Rehearsals with chorus or soloists without orchestra negotiate own rate	
6. D. Dress rehearsals with invited audience performance pay rate	

#### SECTION 6 MUSICAL PERFORMANCES IN EDUCATIONAL INSTITUTIONS

• A. Groups of 9 musicians or less	
• B. Open to public; no admission charged	
• C. Performances per musician	\$100.00
• D. Leader/Conductor +100%	
• E. Manager/Coordinator +50%	
• F. Performances may not exceed 3 per day	
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• <b>SECTION 7 Brown Bag jobs and Live Streaming jobs, 3 hours or less</b>	
• A. Groups of 18 musicians or less; 3 hours or less	
• B. Performance per musician	\$115.00
• C. Leader +100%	
• D. Single	\$230.00

## SECTION 8 NEW YEAR'S EVE

A. All rates in Section 1 through 6 are +100%

## SECTION 9 OTHER ENGAGEMENTS NOT LISTED HERE

- A. Minimum to be set by President of Local 294
- B. President may consult Local 294 Executive Board to set minimums

## SECTION 10 FREEDOM CONCERTS

- A. Groups of 18 musicians or less; 3 hours or less. Free Concerts. NO tickets required
- B. Performance per musician (live or streaming) \$115.00
- C. Leader +100%
- D. Single \$230.00

## SECTION 11 CARTAGE

Contractors and /or employers must provide cartage fees for the following listed instruments and equipment. Cartage shall be paid once for each location. **WORK Dues DO NOT APPLY on cartage**

Organ & amp/speaker	\$60.00
Portable Keyboard/Speaker	\$50.00
Guitar & Amp/speaker	\$24.00
PA System (PA head, mixing board and 2 speakers)	\$60.00
Baritone Saxophone	\$12.00
Two or more Saxophones	\$12.00
Tuba	\$12.00
Double Bass	\$12.00
Cello	\$12.00
Timpani Per pair	\$54.00
each additional	\$15.00
Drum Kit (4 pieces or larger)	\$42.00